

~~BCA~~

अर्पण - 025

Seat Number

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BBA Nov 2019

ELECTIVE B (ANY ONE)

A 4.4.1 Retail Management (251)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.
5. Figures to the right indicate full marks.

SECTION - I

1. Explain the importance and advantages of store design. **12**
2. Write Precise answers any four. **16**
 - a) Methods of Pricing.
 - b) The concept of Customer Service.
 - c) Conflict theory.
 - d) Types of retailers.
 - e) Constraints in store design.
 - f) Relationship based buying.
3. Attempt any two. **12**
 - a) Explain the methods of evaluating a trading area.
 - b) Explain the tools of retail management.
 - c) Types of retail location.

SECTION – II

4. Attempt any two. 16
- a) Explain the role and application of IT in CRM.
 - b) State, the factors affecting the location of retail outlet.
 - c) Elaborate the steps involved in choosing a retail location.
5. Discuss the Cyclical theories! The wheel of retailing in retail management. 12

OR

Discuss the trends in retail property development in India.

6. Elaborate the steps involved in CRM process. 12

OR

What is retail price? Explain the elements of retail price.

Seat Number

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ELECTIVE B (ANY ONE)
A 4.4.3 Services Management
(253)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.

SECTION - I

1. Explain the concept of service with the characteristics of services. 12
2. Write a short notes on any four : 16
 - a) Role of service
 - b) Tourism services
 - c) Banking services
 - d) Service product
 - e) External service
 - f) Formal services
3. Answers any two of the following : 12
 - a) What are the essential & non essential services.
 - b) Explain in detail the Customer Relationship Management.
 - c) Explain the Hoteling & food services in detail.

SECTION - II

4. Attempt any two of the following : 16
- Describe the nature of service sector management.
 - How do you classify the services on the basis of specialization with it's importance?
 - Explain the professional services in detail.

5. Explain in detail how you enhance the value of product by improving the quality & productivity. 12

OR

Explain in detail the difference between goods & services with an examine.

6. What are the reason for grown & development of service sector? 12

OR

Explain the role of brand in the field of Services Management of all product of a company with respect of Brand Building.

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A 2.4

Business Statistics (124)

P. Pages : 3

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.
5. Figures to the right indicate full marks.
6. Use of calculator and statistical tables is allowed.

1. Answer the following questions.

12

- a) Define statistics. Explain the scope & limitations of statistics.
- b) Explain the following terms.
 - i) Primary and Secondary data.
 - ii) Mutually exclusive events.
 - iii) Independent event.

2. Attempt any four of the following questions.

16

- a) Find correlation coefficient between x & y given that $n=9$, $\sum(x-\bar{x})^2=60$, $\sum(y-\bar{y})^2=60$, $\sum(x-\bar{x})\cdot(y-\bar{y})=57$.
- b) Draw scatter diagram for the following data.

X	2	4	6	8	10	12
Y	8	12	11	14	13	16

Comment on it.

- c) What is regression? State the properties of regression coefficient.
- d) Explain the meaning of correlation. What is the positive and negative correlation.
- e) Differentiate between random and non random experiments.

- f) A card is drawn at random from a full pack of cards. What is the chance that it is either 'diamond' or a 'King'?

3. Attempt any two of the following.

12

- a) A and B are independent with $P(A) = \frac{1}{4}$, $P(B) = \frac{2}{5}$ and $P(A \cup B) = \frac{1}{2}$ find.
 i) $P(A \cap B)$ ii) $P(A \cap B')$ iii) $P(A' \cup B')$
- b) Given $8x - 10y + 66 = 0$ and $40x - 18y = 214$ are the regression lines. The variance of $x = 9$. find.
 i) Regression coefficient of y on x .
 ii) Correlation coefficient.
 iii) Standard deviation of y .
- c) Explain linear, non-linear correlation and multiple regression.

4. Attempt any two of the following questions.

16

- a) Given the following data

Commodity	Base Year		Current Year	
	Price	Quantity	Price	Quantity
A	6.5	500	10.8	560
B	2.8	124	2.9	148
C	4.7	69	8.2	78
D	10.9	38	13.4	24
E	8.6	49	10.8	27

Calculate :

- i) Laspeyr's index number. ii) Passche's index number.
 iii) Fisher's ideal index number.
- b) Explain the following terms, with example.
 i) Sample space and event.
 ii) Probability and Dependent event.
- c) Calculate seasonal indices by ratio to moving average method from the following data.

Year	Q1	Q2	Q3	Q4
1991	68	62	61	63
1992	65	58	66	61
1993	68	63	63	67

5. Attempt any two of the following questions.

12

a) A random variable x has the following probability distribution

X :	4	5	6	8
P :	0.1	0.3	0.4	0.2

Find $E[x - E(x)]^2$.

b) State addition and multiplication theorem for two and three events in probability.

c) A number is selected at random from the integers 1 to 30. What is the probability that selected number is :

- i) Divisible by 3 ii) Divisible by 6
 iii) Divisible by 3 or 6.

6. Attempt any two of the following.

12

a) Define the terms :

- i) Price index number.
 ii) Quantity index number.
 iii) Value index number.

b) Construct quantity index number for 1995 from the following data by using fisher's quantity index method.

Commodities	1993		1995	
	Price	Total value	Price	Total value
A	8	80	10	110
B	10	90	12	108
C	16	256	20	340

c) A random variable X is defined as the following probability distribution.

x:	2	3	4	5	6	7	8	9	10	11	12
P(x):	1/36	2/36	3/36	4/36	5/36	6/36	5/36	4/36	3/36	2/36	1/36

find the expected value of x .

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SPECIALISATION PAPER - I (ANY ONE)
A 5.4.2 Marketing Management
(342)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.

SECTION - I

1. Explain the evaluation of marketing along with the issues and challenges of marketing. 12
2. Write precise answers any four. 16
 - a) Explain the concept of Marketing Environment.
 - b) Explain the basis of consumer classification.
 - c) What is SPIRE Approach?
 - d) What do you mean by CRM?
 - e) What is the role of innovation in competition analysis?
 - f) Elaborate the characteristics of services in service marketing.
3. Write any two from the following. 12
 - a) Explain Direct Exporting and Indirect Exporting in brief.
 - b) Explain need, want and demand of a consumer.
 - c) Distinguish between virtual & meta market.

SECTION - II

4. Write any two. 16
- a) Explain the total quality approach to strategic planning.
 - b) Define and explain in brief the concept of Relationship Marketing.
 - c) Explain service quality also explain marketing mix in service marketing.
5. Explain environmental analysis based on sensitivity to change and competition technology. 12

OR

Explain the impact of ICT on Global marketing.

6. What is competition analysis. Explain the role of channel members in competition analysis. 12

OR

Explain the process framework of CRM with the suitable example.

Seat Number

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SPECIALISATION PAPER - I (ANY ONE)
A 5.4.3 Human Resource Management
(343)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.
5. Figures to the right indicates full marks.

SECTION - I

1. What is recruitment? Elaborate the different sources of recruitment ? 12
2. Write precise notes - Any four. 16
 - a) Changing role of HRM.
 - b) Advantages of HR planning.
 - c) Limitations of Job description.
 - d) Problems of placement.
 - e) Importance of training.
 - f) Uses of Job description.
3. Attempt any two of the following. 12
 - a) Explain the purpose of job analysis.
 - b) Which are the types of induction program.
 - c) Explain the principles of placement.

SECTION - II

4. Attempt any two of the following. 16
 - a) Discuss the steps involved in the procedure of 'Selection'.
 - b) How the planning can be more effective?

c) State the recent trends in Job redesign.

5. What is Performance Appraisal? Explain the essentials of a good appraisal system. 12

OR

What is career planning? Explain the needs and objectives of career planning.

6. Write short notes on any three. 12

- a) Career planning.
- b) Performance Appraisal.
- c) Management Development.
- d) Job analysis.
- e) Induction Program.

Seat Number

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ELECTIVE PAPER- A (ANY ONE)
A 3.4.2 Stock & Commodity Markets (242)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All question are compulsory.
5. Figures to the right indicate full marks.

1. What are secondary markets and State significance of secondary markets 12
2. Write Precise answers to any four 16
 - a) Explain Rights issue in detail
 - b) Explain Custodian in detail
 - c) Explain steps to open trading account with broker
 - d) Characteristics of bonds
 - e) Explain multi commodity exchange (MCX)
 - f) Explain Benefits of commodity markets
3. Attempt any two of following. 12
 - a) Explain merchant bankers to issue
 - b) What are functions of stock exchanges?
 - c) What is DE-MAT account? What are steps for opening DE-MAT account?

4. Attempt any two of following 16
- a) Explain option contracts in Detail
 - b) Define Commodity markets and state advantages of commodity markets.
 - c) Explain primary markets and state features of primary markets

5. Explain IPO, Advantages & Disadvantages of IPO 12

OR

Explain constitution and powers of SEBI

6. Explain futures contract in detail and state feature of futures contract 12

OR

Explain Book building and state process of book building in detail

Seat Number

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A 1.5
Principles of Management
(115)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.

SECTION - I

1. Define the term Management. Differentiate between Administration and Management. 12
2. Write precise answers any four. 16
 - a) What are the general principles of management?
 - b) State the importance of co-ordination.
 - c) What are the steps of planning process?
 - d) Explain the system Approach to management.
 - e) What is Authority & Responsibility?
 - f) Explain line & staff organization.
3. Attempt any two of the following. 12
 - a) Define Departmentation. Also state its importance.
 - b) Explain social system theory in brief.
 - c) Explain the concept of span of management.

SECTION - II

4. Attempt any two of the following. 16
- a) Explain in brief whether management is science, Art or profession.
 - b) Explain the nature of management process. And also its functions at various levels.
 - c) Explain classical & Neo classical theory of organization.

5. Define planning. Explain the essentials & limitations of planning. 12

OR

Discuss the Taylor's principles of scientific Management in detail.

6. Explain the contingency & situational approach to development of management thoughts. 12

OR

Explain the contribution of Henry Fayol in management.

Seat Number

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SPECIALISATION PAPER - I (ANY ONE) - A 5.4.1
Financial Management (341)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. Figures to the right indicate full marks.
5. All questions are compulsory.
6. Answers of both section shall be written in the same answer book.

SECTION - I

1. Explain the meaning & types of organisation. 12
2. Write precise answer any four. 16
 - a) Nature of Financial Management.
 - b) Features of Partnership firm.
 - c) Financial Decision.
 - d) Explain the financial statement for creditors.
 - e) Joint stock company.
 - f) Goals of financial management.
3. Attempt any two of the following. 12
 - a) Scope of financial management.
 - b) Importance finance function.
 - c) Features of sole proprietorship.

SECTION – II

- 4. Answer any two. 16**
- a) Explain the types of financial decision.
 - b) Concept of financial statement.
 - c) Short term source of finance.

- 5. Define importance of financial statement. 12**

OR

Explain Private Business Organisation.

- 6. Short note any three. 12**

- a) Meaning of financial management.
- b) Modern approach of financial management.
- c) Public sector enterprises.
- d) Investment Decision.
- e) Financial statement for management.
- f) Types of bank finance.

Seat Number

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A 5.5

Business Research Methods (315)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.

SECTION - I

1. Explain in detail the types of Research: 12
2. Write a short note on any four. 16
 - a) Critical Case.
 - b) Abstract
 - c) Tabulation.
 - d) Capital Market.
 - e) Aims of Research.
 - f) Sampling.
3. Answer any two of the following. 12
 - a) Explain the objectives of Research.
 - b) Can you explain the Rate of Research in human day to day life.
 - c) What are the various secondary sources?

SECTION – II

4. Attempt any two of the following. 16

- 1) What are the skill Required for Action research?
- 2) Which are the points to be taken in mind before framing the Questionnaire.
- 3) What are the different sources of Information.

5. What are the different types of data bases? 12

OR

What are the Rate of References in the field of Research?

6. Explain in detail Bounded case & variable range case. 12

OR

How the computer should be useful for the prepare of Data analysis in the field of Research.

Seat Number

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A 1.6

Office Automation (116)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.

1. Attempt **any eight** of the following. 16
 - a) Enlist different view of powerpoint presentation.
 - b) What is cover page?
 - c) What is email?
 - d) What is sorting & filtering?
 - e) Explain different slide orientation.
 - f) What is template?
 - g) What is worksheet?
 - h) Explain the term junk mail.
 - i) What is hyphenation?
 - j) Enlist type of charts in excel.

2. Attempt **any three** of the following. 12
 - a) What is watermark? How to insert watermark in word file?
 - b) What are the use of find & replace option?
 - c) Define smart-art? Explain different type of smart-art.
 - d) How to insert chart in Excel?
 - e) Explain the application of office 2007.

3. Attempt **any three** of following. 12
- a) What is format painter? Explain with Example.
 - b) What is autocorrect? How to add a new word in autocorrect dictionary?
 - c) List the steps to give transition effect to presentation.
 - d) Explain image formatting toolbar in MS word.
 - e) How to print the specific range of the pages.
4. Attempt **any four** of the following. 16
- a) How to create business card?
 - b) How to add header and footer?
 - c) What is hyperlink? How it is created?
 - d) Explain the steps to create new mail?
 - e) Explain If and countff functions with example.
5. Attempt **any three** of the following. 12
- a) Explain any four layout of presentation.
 - b) Explain the features of word & power point 2007.
 - c) How to open existing PDF File?
 - d) Write the steps to insert a table with 4 rows and 5 column into word document.
 - e) Write note on conditionally format data.
6. Attempt **any two** of the following. 12
- a) Define and explain the different action button in brief.
 - b) What is mail merge? write down the steps to create mail merge.
 - c) Draw and explain the labelled diagram of excel window.

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A 4.6

Management Information System (226)

P. Pages : 2

Time : Three Hours

Max. Marks : 80

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. All questions are compulsory.
5. Figures to right indicates full marks.

1. Attempt any eight of the following. 16
 - a) Enlist types of Network topologies?
 - b) State any four application areas/sector of MIS?
 - c) What do you mean by S.C.M?
 - d) Enlist types of M.I.S.?
 - e) Define computer Network?
 - f) Enlist basic operations in Data Processing System?
 - g) Give any two characteristics of M.I.S?
 - h) What do you mean by ecommerce?
 - i) Explain the terms B2B and B2C?
 - j) What is E.D.I?

2. Attempt any three of the following. 12
 - a) Write brief note on TPS?
 - b) Write a note on Executive Information System?

- c) Explain the process of Decision making with neat diagram.
- d) What is E.R.P? Give any four advantages of E.R.P?
- e) Explain concept of supply chain Management with 3 advantages.

3. Attempt any three of the following. 12
- a) Explain process of M.I.S. development?
 - b) Explain various types of computer Networks?
 - c) What are the application of Financial Management in MIS?
 - d) Explain, M.I.S. to Production Management System?
 - e) Write a brief note on Electronic Data Interchange. Give two advantages of it?
4. Attempt any four of the following. 16
- a) Explain role of M.I.S?
 - b) Define the term Management? Explain Structure of Organization?
 - c) Explain Marketing Management System in brief?
 - d) Explain use of planning and control in the business?
 - e) Express your views about Decision Support System?
 - f) Explain concept of wireless communication?
5. Attempt any three of the following. 12
- a) What is E-Business? What are types of E-Business? -
 - b) What do you mean by C.R.M? Give two applications of CRM?
 - c) Give advantages of Electronic commerce?
 - d) Why M.I.S. is important for any type of business?
 - e) Explain basic framework of M.I.S?
6. Attempt any two of the following. 12
- a) 'Any business is a System', comment?
 - b) What is Procurement Management System? Explain?
 - c) What are the pitfalls in M.I.S. development?

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A 3.6 - Data Base Systems & DB2 (216)

P. Pages : 2

Time : Two & Half Hours

Max. Marks : 60

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. Figures to the right indicate full marks.
5. Answers of both the section should be written in the same answer paper.

SECTION-I

1. Attempt any three.

6

- a) What is database?
- b) What is keys?
- c) Define normalization.
- d) What is DDL?
- e) List the symbols of construct ER diagram.

2. Attempt any three.

12

- a) Explain network data model.
- b) Explain relational model.
- c) Explain hierarchical data model.
- d) Construct E-R diagram for bank account management system.
- e) Explain types of relationship.

3. Attempt any two. 12
- a) Explain Denormalization in details.
 - b) Write application of database system.
 - c) Explain types of normal forms.

SECTION-II

4. Attempt any three. 6
- a) List data types available in DB2.
 - b) List the components of DB2.
 - c) How to use directories?
 - d) Write syntax of creating database in DB2.
 - e) What is DML?
5. Attempt any three. 12
- a) Explain the characteristics of DB2.
 - b) Explain trigger.
 - c) Write the syntax of following statement.
 - i) Insert
 - ii) Update.
 - d) What is referential integrity?
 - e) What is roll forward recovery?
6. Attempt any two 12
- a) How to create table and stored the data in DB2?
 - b) Explain naming expression.
 - c) What is stored procedure?

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A 2.5 :
Internet & Application
(1205)

P. Pages : 1

Time : Two Hours

Max. Marks : 60

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. Attempt **any five** questions.
5. Figure to right indicate full marks.

- | | | | |
|----|----|------------------------------------------------------------------|---|
| 1. | a) | Explain the working of Internet in brief. | 6 |
| | b) | Explain the manufacturing model in detail. | 6 |
| 2. | a) | Explain the concept of world wide web. | 6 |
| | b) | Briefly explain the concept customer satisfaction. | 6 |
| 3. | a) | Explain in brief the history of Internet. | 6 |
| | b) | Define E-business. Explain C2C & C2B model. | 6 |
| 4. | a) | Write a note on FOS. | 6 |
| | b) | Give a brief introduction to online transactions. | 6 |
| 5. | a) | Discuss E-business & E-commerce in brief. | 6 |
| | b) | What are the importance of E-business. | 6 |
| 6. | a) | Explain client-server architecture in brief. | 6 |
| | b) | Give the difference between online shopping & online purchasing. | 6 |
| 7. | a) | Write a short note on-ATM. | 6 |
| | b) | Write a note on blogs. | 6 |
| 8. | a) | Explain in brief any 2 search engine. | 6 |
| | b) | Explain advertising model in brief. | 6 |

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A 3.5
Corporate Accounting
(1305)

P. Pages : 3

Time : Two Hours

Max. Marks : 60

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. Attempt any five from Q.1 to Q.8.
5. Simple calculator is allowed.

1. Ajit Steel Ltd. issued for subscription 2000 shares of Rs. 100 each at 0 premium of Rs. 20 per share payable as under : 12

On application	Rs. 20
On Allotment	Rs. 50 (including premium)
On first Call	Rs. 20
On Final Call	Rs. 30

Application were received for 3000 shares, 2400 shares were allotted to the applicants for 2000 shares. The remaining applications for 600 shares being refused & applicants money was refunded. Excess money received adjusted against allotment. All the amounts were duly received except Mr. Mohan to whom 80 shares were allotted. He fails to pay first and final call.

Journalise the transactions in the books of the company.

2. The Rahul Industries Ltd. has issued on 1-1-91 8% debentures for Rs. 5,00,000. The debentures were issued at a discount of 2% & they were redeemable at a premium of 5% after 5 years at a option of the company. 12

It was decided to create a sinking fund by transfer of Rs. 1,00,000 every year from appropriation account. An equal amount was to be invested in 8.5% Government Securities at the end of every year. The interest was payable on 31st December every year.

3. A company limited was incorporated on 1st April 2003 to take over as from 1st January 2003 the existing Business of 'B' Brothers. The purchase consideration was Rs. 7,00,000 which was paid on 1st July 2003. The vendors were entitled to receive interest @ 5% p.a. on purchase price till the date of payment of purchase price. The account were made upto 31st December 2003 & the Trading Profit & Loss Account gave the following results. 12

Trading Profit & Loss A/c.

Dr.		Cr.	
Particulars	Rs.	Particulars	Rs.
To Stock (Opening)	4,10,000	By sales	9,00,000
To purchase	7,60,000	By stock	4,80,000
To G.P. c/d.	2,10,000		
	13,80,000		13,80,000
To salary & wages	48,000	By G.P. b/d	2,10,000
To misc. expenses	22,000	By Rent	13,000
To preliminary expenses	8,000		
To rates and taxes	7,000		
To Discount	1,800		
To Repairs to building	3,000		
To Director fees	2,400		
To Bad debts	1,000		
To Reserve for doubtful debts	5,000		
To advertisement	3,600		
To interest to vendors	17,500		
To Depreciation	15,000		
To Net profit	88,700		
	2,23,000		2,23,000

It is ascertained that the sales in the second half of the year were twice the sale is in first half of the year. Out of bad debts Rs. 500 related to the books debts taken over by the company from vendors. Apportion the years profit between the Pre-incorporation period & the post incorporation period.

4. Following are the Balances of Jai Hind Ltd. as at 31st March 2004. 12

	Rs.
Capital : 10000, 6% cumulative preference shares of Rs. 10 each	1,00,000
16000 equity shares of Rs. 10 each	1,60,000
Shares Premium Account	30,000
Creditors	26,000
Goodwill	10,000
Patent & Trademark	21,000
Freehold property at cost	70,000
Depreciation thereon	14,000
Plant and Machinery at cost	1,40,000
Depreciation thereon.	30,000
Stock on 31 st March 2003	24,000
Debtors	15,000
Profit & Loss Account (Dr.)	55,000
Preliminary expenses	25,000

A scheme of Reduction of capital was passed by the count on the following terms :

- Preference shares to be Reduced to Rs. 9 per share.
- Equity shares to be Reduced to Rs. 1.25 per share.
- The share premium A/c. & intangible assets to be written off.
- Plant and Machinery to be Revalued at Rs. 50,000
- One equity share of Rs. 1.25 to be issued for each Rs. 10
Gross Preference Dividend Arrears which is in arrears since
March 2001 Draft journal entries & the Revised Balance Sheet.

- Discuss in brief the meaning & concept of Redemption of preference shares. 12
- What are the different types of Debentures? 12
- Explain the meaning of liquidation & modes of winding up. 12
- Discuss in detail kinds of shares. 12

Seat Number

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A 3.4 : Production Materials Management (1304)

P. Pages : 1

Time : Two Hours

Max. Marks : 60

Instructions to Candidates :

1. Do not write anything on question paper except Seat No.
2. Graph or diagram should be drawn with the black ink pen being used for writing paper or black HB pencil.
3. Students should note, no supplement will be provided.
4. Solve any five questions.
5. Each question carry for equal marks.

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|----|------------------------------------------------------------------------------------------------|----|
| 1. | Explain concept of product design and its characteristics of a good product design. | 12 |
| 2. | What are the factors affecting on plant location? | 12 |
| 3. | Explain the concept of product development & stat factors responsible for product development. | 12 |
| 4. | State the various functions followed by stock keeper. | 12 |
| 5. | Discuss on Quality control & factors affecting on it. | 12 |
| 6. | Explain objectives and functions of product department. | 12 |
| 7. | What do you mean by TQM? Explain tools & technique used in TQM. | 12 |
| 8. | Short notes any two. | 12 |
| | a) Advantages of time & motion study. | |
| | b) Objectives of product planning. | |
| | c) Objectives of material management. | |
